

IU INFINITE EDGE

Global Partnership Program

TURNING TRUST INTO Non-Linear Growth

01 The Problem

THE INDUSTRIAL AI “LEARNING GAP”

Despite massive investments, **95% of industrial AI pilots fail** because they lack operator trust. Traditional tools provide "black-box" alerts that go unacted upon, leaving plants with high vibration data but no actual ROI.

02 The Solution

PLANTOS™ & THE 99% TRUST LOOP

Infinite Uptime closes the gap by moving from passive prediction to active prescription. Our **99% Trust Loop** (Prediction to Prescription to Action to Verified Outcome) ensures that every AI insight is so precise, with a **0.03% False Negative rate**, that operators act on them 99% of the time.

03 Partner Role

THE PRESCRIPTIVE AI PARTNER

Partners leverage Infinite Uptime as their "silent engine" to deliver semi-autonomous manufacturing outcomes. Whether through **Regional Co-Selling, Vertical Strategic Leadership**, or **Global System Integration**, your role is to shift the customer conversation from "buying software" to "buying verified production outcomes."

04 Customer Outcomes

THE TRIPLE IMPACT ON PROFITABILITY

We simultaneously optimize the three primary levers of plant performance:

- **Reliability:** 99.97% Equipment Availability through pinpointed maintenance.
- **Throughput:** Up to **2.5% increase in utilization** by unlocking hidden capacity.
- **Energy Efficiency:** Up to **2% reduction in energy consumption** per unit produced.

FOUR STRATEGIC WAYS TO PARTNER

We've built four clear engagement models to fit your business model, scale and expertise.

1 Regional Strategic Partner (Value-Added Reseller)

Partners who drive regional growth by promoting and selling Infinite Uptime solutions within defined geographies.

- **Sales-With:** Co-sell alongside Infinite Uptime on strategic opportunities
- **Sales-Through:** Independently sell and implement our solutions

2 OEM Partner

Global or Regional Original Equipment Manufacturers who integrate or bundle Infinite Uptime solutions with their machines to enhance reliability offerings and create new service revenue streams.



3 Operations & Maintenance (O&M) Partner

Service providers responsible for plant operations and maintenance who leverage our platform to deliver improved uptime, reliability, and predictive maintenance outcomes for their customers.

4 Global System Integrators (GSI) Partner

Large consulting and system integration firms that embed Infinite Uptime into broader digital transformation, Industry 4.0, or reliability programs for enterprise clients.

YOUR GROWTH LADDER

Every partner joins a unified tiering system designed to reward commitment with increasing market power.

Feature	Silver	Gold	Platinum
Stage	Onboard & Pilot	Scale & Prove	Market Leader
Sales	Resource Portal	Joint Pipeline Planning	Dedicated Strategic PAM
Marketing	Co-branded Assets	Priority Lead Gen / MDF	Joint Executive Events
Enablement	L1 Sales Training	L2 Pre-Sales Cert	L3 Delivery Expert

THE TRIPLE OUTCOME: DELIVERED VIA PLANTOS™

We help your customers optimize the three primary levers of plant profitability simultaneously:



RELIABILITY

99.97% Accuracy. PlantOS™ helps teams move from reactive "fire-fighting" to strategic, prescriptive maintenance.



THROUGHPUT

Up to 2.5% increase in utilization. Unlock hidden capacity using the Trust Loop's validated insights.



ENERGY

Up to 2% reduction in power consumption. Deliver real sustainability metrics through manufacturing intelligence.

WHY JOIN NOW?

Non-Linear Growth

Move from \$10M to \$100M+ by leveraging our global scale and the high-frequency data of **PlantOS™**.

Show & Grow Playbook

Use our rapid pilot methodology to deliver a verified business case and tangible prescriptive results in **under 3 weeks**.

Service Revenue

You keep **100% of your consulting and implementation fees**.

Safety

844 plants and <2% churn prove that Infinite Uptime is the safest bet in industrial AI.

READY TO LEAD THE REVOLUTION?

Goodbye Dashboards. Hello Outcomes.

APPLY TODAY 

Infinite Uptime | Unlocking Semi-Autonomous Plants