Infinite Uptime: Global Partner Program

Turning Trust into Non-Linear Growth

Executive Snapshot

The Problem	**The Industrial AI "Learning Gap"** Despite massive investments, **95% of industrial AI pilots fail** because they lack operator trust. Traditional tools provide "black-box" alerts that go unacted upon, leaving plants with high vibration data but no actual ROI.
The Solution	**PlantOS™ & The 99% Trust Loop** Infinite Uptime closes the gap by moving from passive *prediction* to active *prescription*. Our **99% Trust Loop** (Prediction to Prescription to Action to Verified Outcome) ensures that every AI insight is so precise, with a **0.03% False Negative rate,** that operators act on them 99% of the time.
Partner Role	**The Prescriptive AI Partner** Partners leverage Infinite Uptime as their "silent engine" to deliver semi-autonomous manufacturing outcomes. Whether through **Regional Co-Selling**, **Vertical Strategic Leadership**, or **Global System Integration**, your role is to shift the customer conversation from "buying software" to "buying verified production outcomes".
Customer Outcomes	**The Triple Impact on Profitability** We simultaneously optimize the three primary levers of plant performance: · **Reliability:** 99.97% Equipment Availability through pinpointed maintenance. · **Throughput:** Up to **2.5% increase in utilization** by unlocking hidden capacity · **Energy Efficiency:** Up to **2% reduction in energy consumption** per unit produced.

1. Five Strategic Ways to Partner

We've built five clear engagement models to fit your business model, scale, and expertise.

1. Regional Co-Sell

Ideal for partners who own local relationships and want to accelerate market entry.

- **Sales-With:** Collaborate with IU regional teams to co-pitch and close high-value accounts.
- **Sales-Through:** Lead sales independently with IU as your silent, high-performance engine.
- **Independent Industry Advisor:** Leverage specialized expertise for strategic advisory.

2. Regional Strategic Partner

Ideal for domain experts in specific verticals (Steel, Cement, Mining) or territories.

- **Vertical Leadership:** Embed IU's prescriptive intelligence into your specific industry offerings to expand service margins and protect your market position.

3. Global Strategic Partner

Elite tier for Large Consulting firms integrating world-class AI into global practices.

- **Best-of-Breed Solution:** Combine top-tier management consulting with IU's **PlantOS™** to deliver massive operational transformation across multiple verticals.

4. Global System Integrators for Platform Co-Sell

Strategic alliances for Global System Integrators (GSI) driving "Digital Core" transformations.

- **Platform Integration:** Link **PlantOS™** to SAP, CMMS, and ERP systems to provide a unified digital nervous system for your clients' global footprint.

5. OEMs Manufacturers

For manufacturers looking to evolve from selling hardware to selling outcomes.

- **Smart Assets:** Embed IU's intelligence into your equipment to guarantee uptime and deliver "Outcome-as-a-Service."

2. Your Growth Ladder

Every partner joins a unified tiering system designed to reward commitment with increasing market power.

Feature	Silver	Gold	Platinum
Stage	Onboard & Pilot	Scale & Prove	Market Leader
Sales	Resource Portal	Joint Pipeline Planning	**Dedicated Strategic PAM**
Marketing	Co-branded Assets	Priority Lead Gen / MDF	**Joint Executive Events**
Enablement	L1 Sales Training	L2 Pre-Sales Cert	**L3 Delivery Expert**

3. The Triple Outcome: Delivered via PlantOS™

We help your customers optimize the three primary levers of plant profitability simultaneously:

- **Reliability:** 99.97% Accuracy. PlantOS™ helps teams move from reactive "fire-fighting" to strategic, prescriptive maintenance.
- **Throughput:** Up to 2.5% increase in utilization. Unlock hidden capacity using the Trust Loop's validated insights.
- **Energy:** Up to 2% reduction in power consumption. Deliver real sustainability metrics through manufacturing intelligence.

4. Why Join Now?

- **Non-Linear Growth:** Move from $10M to $100M+ by leveraging our global scale and the high-frequency data of **PlantOS™**.
- **Show & Grow Playbook:** Use our rapid pilot methodology to deliver a verified business case and tangible prescriptive results in **under 3 weeks.**
- **Service Revenue:** You keep **100% of your consulting and implementation fees.**
- **Safety:** 844 plants and <2% churn prove that Infinite Uptime is the safest bet in industrial AI.

Ready to Lead the Revolution?

Stop selling dashboards. Start selling outcomes.

Apply Today: www.infinite-uptime.com/partners

Infinite Uptime | Unlocking Semi-Autonomous Plants